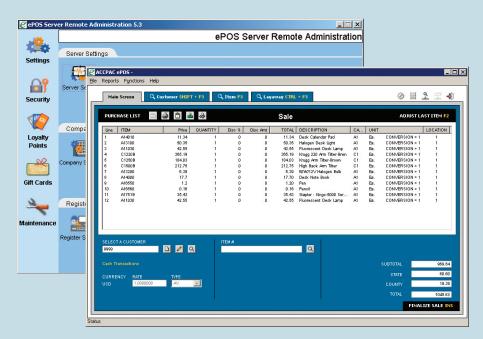
# SAGE ACCPAC

Sage Accpac ePOS is a featurerich point-of-sale application for fast-paced, high-volume, multisite retail operations, providing a single window to every facet of your storefront.

#### With Sage Accpac ePOS, you can:

- Monitor retail sales transactions, including enterprise inventory and store management.
- Securely link remote retail locations to your head office over the Internet and efficiently capture POS transactions, whether or not the communication link is working.
- Integrate with Sage Accpac ERP (formerly ACCPAC Advantage Series) for up-to-the minute inventory availability, pricing, and customer details at the point of sale.
- Integrate with standard POS hardware - including touch screens, barcode readers, magnetic card readers, cash drawers, and other devices.
- Scale your system as your business evolves, from a single retail location to multiple sites with dozens of tills.
- Efficiently handle walk-in and on-account customer sales.
- Track customer loyalty to develop a deeper, richer understanding of the people you serve.
- Empower sales staff at the point of sale to offer retail promotions.
- Provide a customisable multilingual user interface to accommodate sales staff from different geographic locations.
- Reduce customer wait time at the checkout register through speedy transaction processing and single-step returns and exchanges.
- And much more.



Sage Accpac ePOS offers quick and easy point-of-sale transactions to maximise customer flow coupled with intuitive and insightful centralised administration.

# Streamline Retail Operations and Boost Profits

Sage Accpac ePOS is a comprehensive point-of-sale (POS) solution specifically designed for fast-paced, high-volume, multi-site retail operations. Featuring an intuitive Webbased interface, ePOS provides a complete view of your retail activities and inventory management.

By automatically monitoring retail activities across multi-site operations, ePOS frees you to focus on growing your business and meeting sales objectives. It automates the customer checkout process, discounts, layaways, electronic payment processing, reporting, and much more. Plus, ePOS integrates with Sage Accpac, creating a single source for reviewing and evaluating financial performance and records.

Sage Accpac ePOS takes point of sale to a higher level by securely using the Internet to provide connectivity to your multiple retail locations. You can view inventory levels in real time as well as evaluate sales successes at each of your retail locations. No manual reporting or reconciliation is required.

Not only efficient and secure, Sage Accpac ePOS is also user-friendly and scalable. Its browser-based interface is well-supported by simple point-and-click and full keystroke navigation, accelerating the transaction process. In addition, single keystroke options are available for routine operations such as sale completion, payment, item return, suspend sale, quotation, and cash drawer opening. You can add items to a transaction by name, item code, or a barcode scan, making data entry quick and easy.



"Sage Accpac ePOS is a really stable and flexible system. This is vital with a remote salesforce, and especially when we transport our entire database to shows, which represent our most intense periods of sales and marketing activities. Now, following a show, we can simply synchronise our show database with the one at headquarters, without rekeying, and instantly run reports using up-to-date and accurate data."

Steve Haralambous, CFO JV Marine

## A Whole New Level of Control

From start to finish, Sage Accpac ePOS puts you in control of your entire retail enterprise. Multiple sessions can be opened on the same till to control and monitor individual clerk activities.

A sign-on feature ensures that both operator and till are registered before recording transactions.

All transactions from connected remote locations are posted in real time to the central location as they become finalised in the system. For offline remote sites, transactions can be transmitted at any time.

### **Real Business Benefits**

Sage Accpac ePOS offers a breadth and depth of features that are not commonly found in other POS solutions. From improved efficiency to complete integration with Sage Accpac, ePOS boosts your business productivity.

- Connected Retail Stores ePOS supports multiple tills connected over a local area network (LAN) and links remote retail locations to your head office over the Internet (dial-up or dedicated connection). A single ePOS Server installation connects multiple ePOS tills at remote locations. Since ePOS deploys over the Web, one store can view available stock at another store or put a sale on account for a customer. Its built-in resilience allows continued operation of the retail location, even when there is communication failure between remote locations and the head office.
- Real-Time Visibility ePOS links with Sage Accpac to provide real-time validations and updates to and from the centralised inventory and customer database. Realtime integration with your Sage Accpac system saves you valuable time by eliminating month-end reconciliation procedures. Plus, all sales and customer-related reporting can be generated from the central database.
- Security ePOS provides user access security at a detailed POS function level. The ePOS server encrypts the data being transferred to ePOS, ensuring secured transmissions over the Internet.
- Complex Pricing ePOS integrates with Sage Accpac Inventory Control and Accounts Receivable modules to ensure accurate pricing.

- Easy Operation ePOS is easy to use. Single keystroke options and touch screen support is available for many common operations such as sale completion, payment, item return, suspend sale, quotation, and cash drawer opening.
- Integrated Receivables ePOS enables selling to Customers setup in Accounts Receivables customers (on-account). You can check customers' credit limits, pricing levels, active and inactive status, and prohibit sales to on-hold customers. New customers can be defined in ePOS and their data can be auto-populated in the Accounts Receivable module.
- Integrated Order Entry ePOS utilises special item pricing and can create quotations, order confirmations, invoices, credit notes, and receipts in the Order Entry module, extending order entry functionality to the storefront.
  For high-volume installation, ePOS summarises sales transactions before posting them to Order Entry thereby minimising possible delays.
- Sophisticated POS Technology ePOS integrates barcode readers, weigh scales, pole displays, magnetic strip readers, and other POS technologies you rely on every day.
- Credit Card Approval ePOS accommodates credit card transactions. Use the built-in interface for debit and credit card processing applications. Payments made with credit cards can be authorised in real time.
- Customer Loyalty ePOS tracks and accumulates purchase points per item or invoice value. These loyalty points can be redeemed for future purchases.
- Gift Card/Certificate Tracking ePOS tracks and validates purchases made through gift cards and gift certificates. Customers can choose to update value of gift cards in their future visits.
- Promotional Grouping ePOS empowers sales staff at the register level to group SKUs, to be sold in a promotion. For example, buy SKU A and SKU B and get SKU C for \$10. Or buy SKU A and get SKU B for 50% off.
- Localised Customisable Interface ePOS supports a multilingual user interface that can be customised at the register level. It also supports screen layout modification for efficient interaction with the application.

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